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Qualcomm Incorporated, Hong Kong, China

Technologies and policies to promote advanced mobile communications

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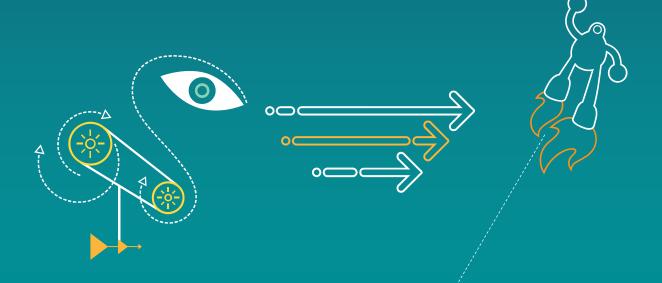
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Technologies and policies to promote advanced mobile communications

QUALCONN®



QUALCONN®

Born MobileTM

- 30 years of driving the evolution of wireless communications
- Making wireless more personal, affordable and accessible
- World's largest fabless semiconductor company
- S&P 100/ S&P 500/ Fortune 500







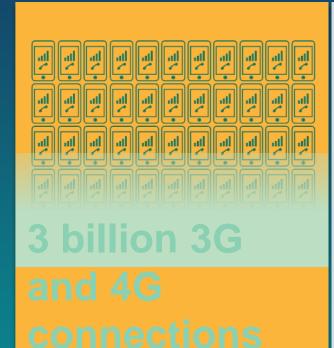




Agenda

- 1 Mobile Economics
- 2 Mobile Technology
- 3 Mobile Spectrum

Mobile is the fastest-adopted technology of all time



~3 billion 3G and 4G connections today expected to grow to ~8B by 2020



12,000x faster speeds

Data transmissions speeds provided by 4G are 12,000x faster than 2G



99% lower costs

Connectivity costs per MB have fallen 99% in less than 10 years

Why It's All So Important

Mobile Technology is an Engine for Socio-Economic Development

\$1.8 trillion invested past 5 years

R&D and infrastructure investments from 2009-2013

2x faster revenue growth

Revenue growth of SME Mobile Leaders versus Mobile Laggards \$3.3 trillion in revenue

Revenues of the global mobile value chain in 2014

8x faster jobs growth

Jobs growth of SME Mobile Leaders versus Mobile Laggards

\$11 million

Jobs in the global mobile value chain

\$4 trillion investment coming

Additional R&D and infrastructure investments needed by 2020

7 million added jobs

Jobs added by closing SMEs' mobile divide in the six countries

Mobile trends creating challenges for industry and government



Rapid growth of mobile broadband data traffic



Connectivity expanding into new device categories



New applications and services

Mobile data traffic growth—industry preparing for 1000x

Industry preparing for data traffic growth*

Richer Content

more video

of mobile traffic will be video by

Bestseller example, richer content:



5.93 GB Movie (High Definition)



2.49 GB Movie (Standard Definition)



0.14 GB Soundtrack

More devices

everything connected

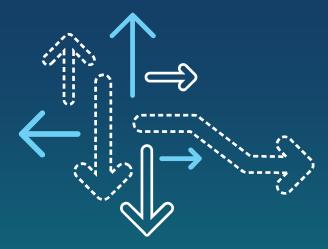
Interconnected device forecast

Cumulative smartphon forecast between Billion 2014-20181

Gartner,; Mar'14 ²Machina Research/GSMA. Dec. '12. 3Cisco, Feb. '13

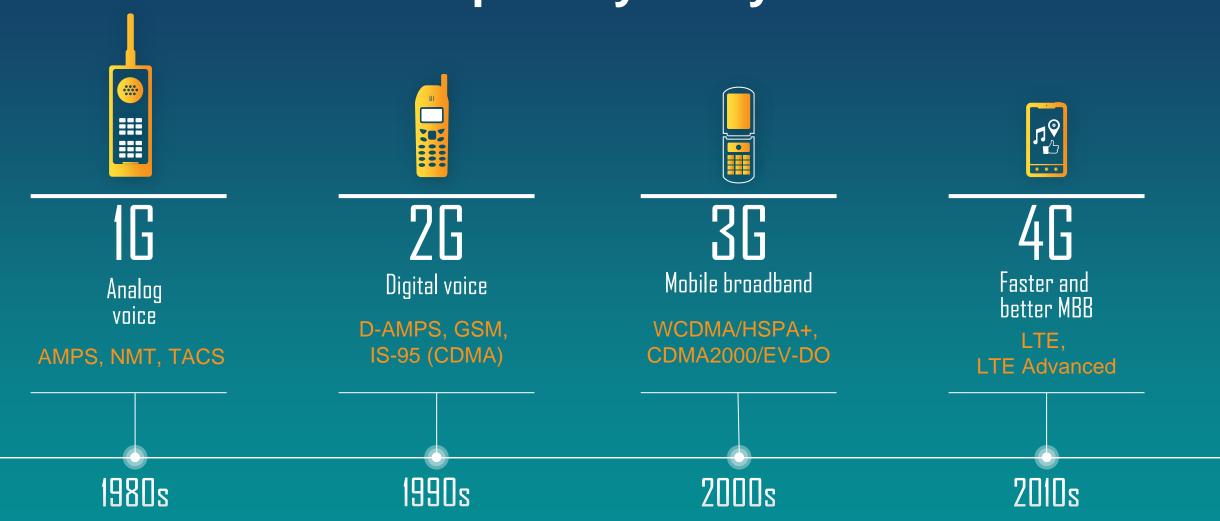
*1000x would be e.g. reached if mobile data traffic doubled ten times, but Qualcomm does not make predictions when 1000x will happen Qualcomm and its subsidiaries work on the solutions to enable 1000x



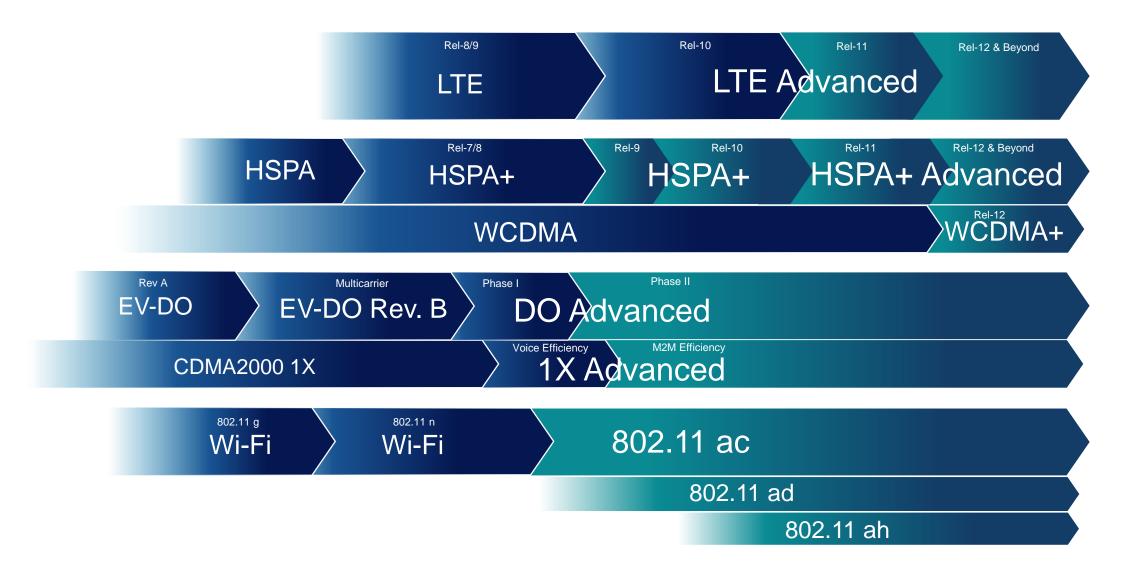


Mobile Technology

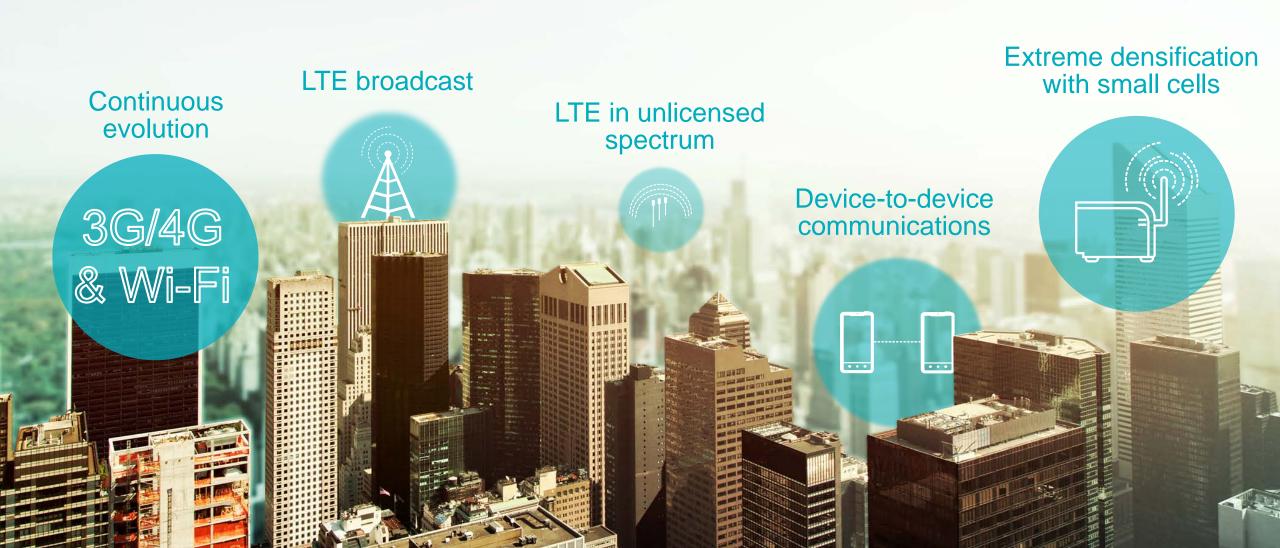
Mobile has made a leap every ~10 years



Wireless Broadband Standards keep evolving



Addressing increasing connectivity demands with technology



Mobile 4G LTE complements 3G to boost data capacity Multimode 3G/LTE is the foundation for successful 4G LTE

4G LTE

Providing more data capacity for richer content and more connections

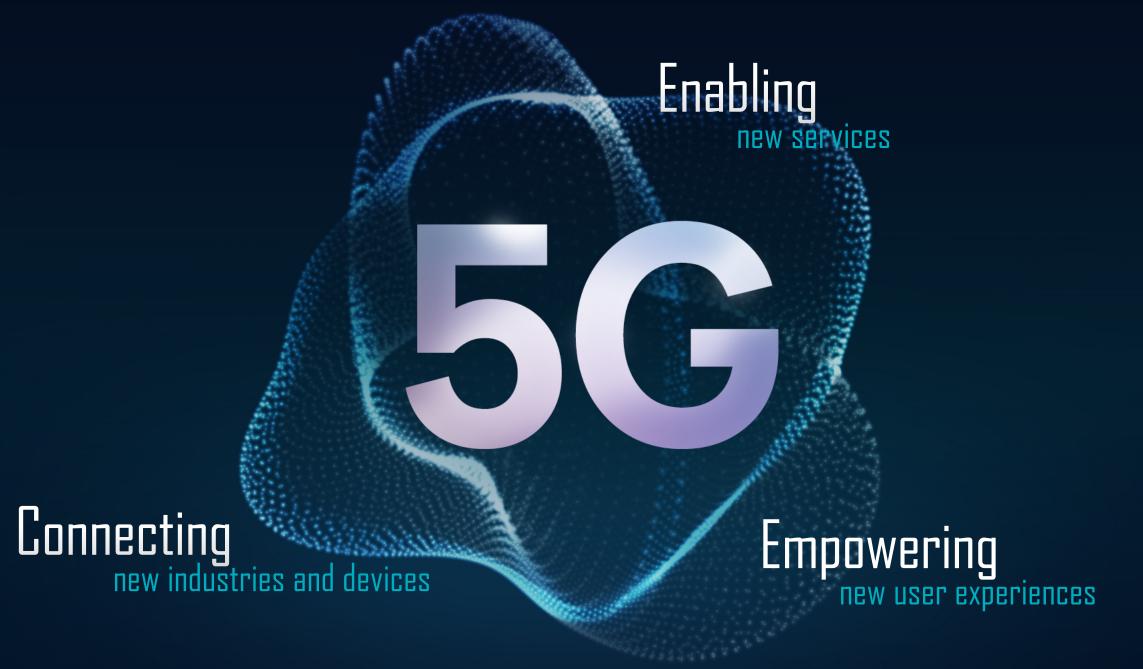
3G

Enabling a consistent broadband experience outside 4G LTE coverage Delivering ubiquitous voice services and global roaming

Multimode

LTE FDD/TDD WCDMA/HSPA+ CDMA2000/EV-DO

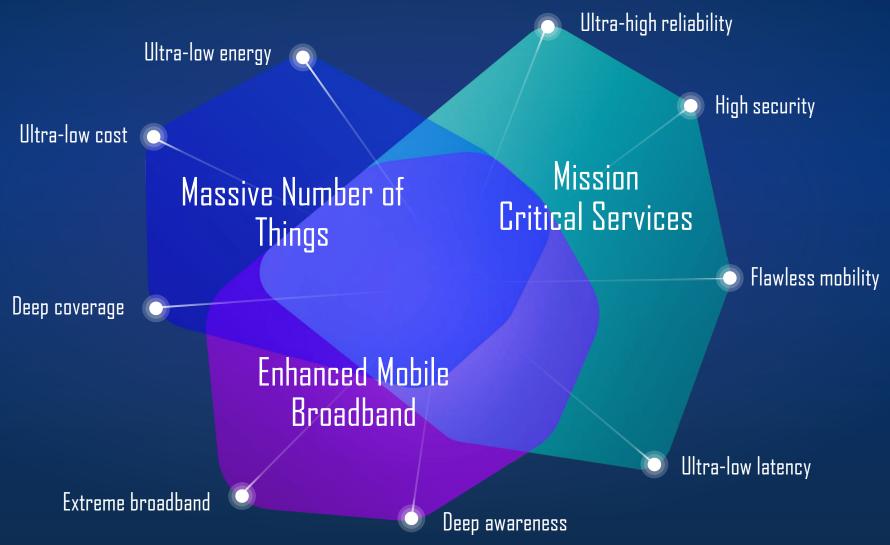
TD-SCDMA GSM/GPRS



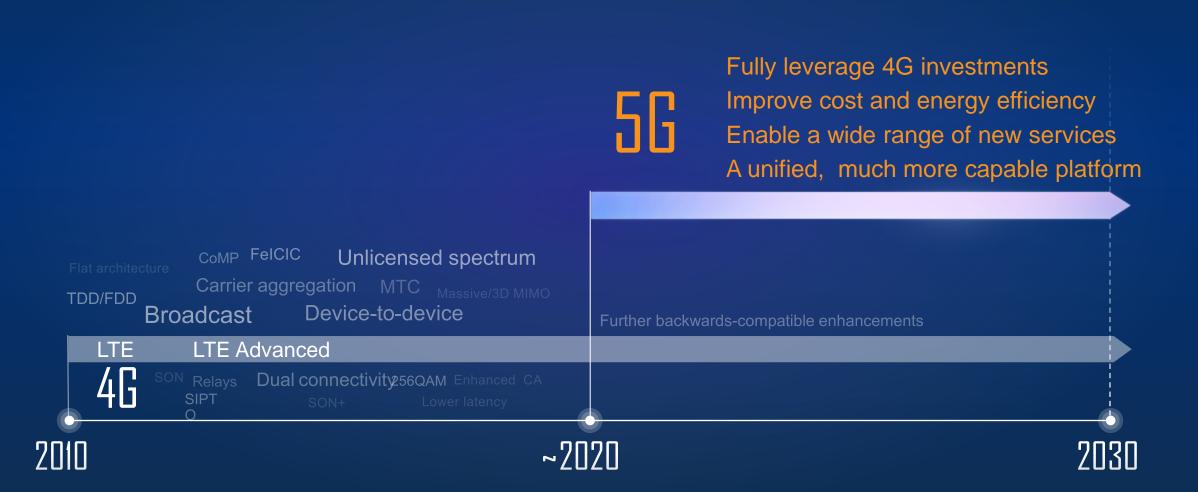
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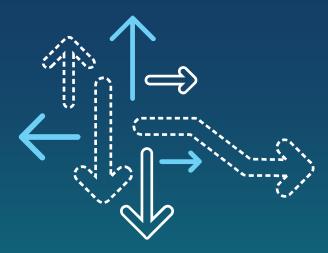


Support extreme variation in requirements



In parallel: driving 4G and 5G to their fullest potential

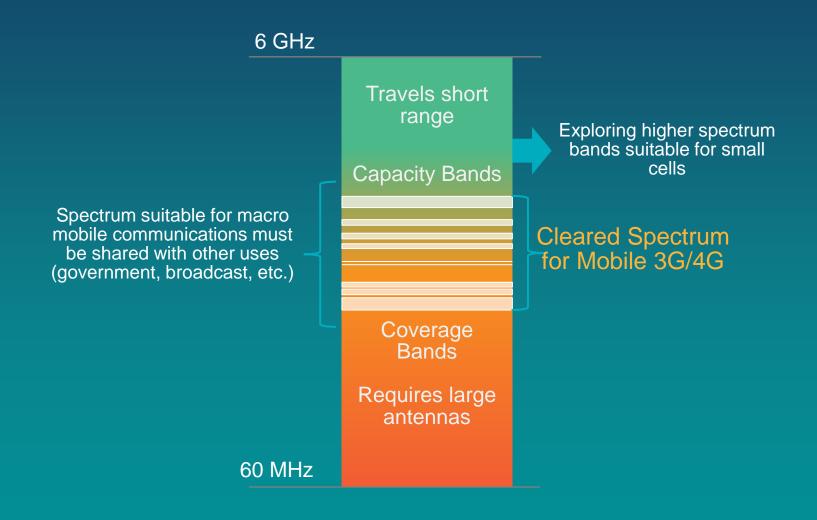




Mobile Spectrum

Spectrum is the lifeblood of mobile connectivity

airwaves that all wireless communications travel on



Mobile uses different spectrum for different types of access

Unlicensed Spectrum

Spectrum shared by multiple technologies (Wi-Fi, LTE, BT & others)



Foundation of Local Area Broadband



License-free, Simple Deployment



Short Range, Local Coverage



Residential, Enterprise, Connected Home

Licensed Spectrum

Cleared spectrum for exclusive use (Mobile 3G/4G technologies)



Foundation of Mobile Broadband



Predictable
Performance,
Subscription-based



Ubiquitous Coverage



Seamless Mobility

Spectrum Harmonization

Brings down the cost of mobile devices

Enables international roaming

Reduces cross border interference



INCREASED CHOICE

competition

ROAMING

harmonised bands

SCALE

billions of subscribers

LOWER COST

economies of scale

2919 LTE devices 2595 are 3G multi-mode

Source: www.gsacom.com

591 3GPP band 1 (2100 MHz) networks worldwide

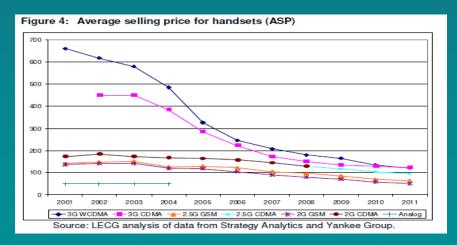
Source: Ovum WCIS

~7.5Bilion mobile connections

Source: GSMA Intielligence

Average Subscriber cost per Mb decreased 99% from 2005 – 2013

Source: "The Mobile revolution" Boston Consulting Group





Identified Mobile Broadband Spectrum Resources

Asia Pacific Region



APT700 2x45 MHz FDD band plan (Band 28)

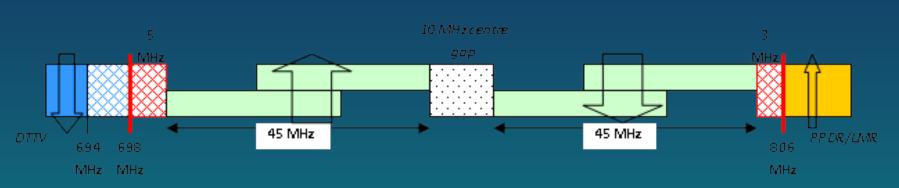
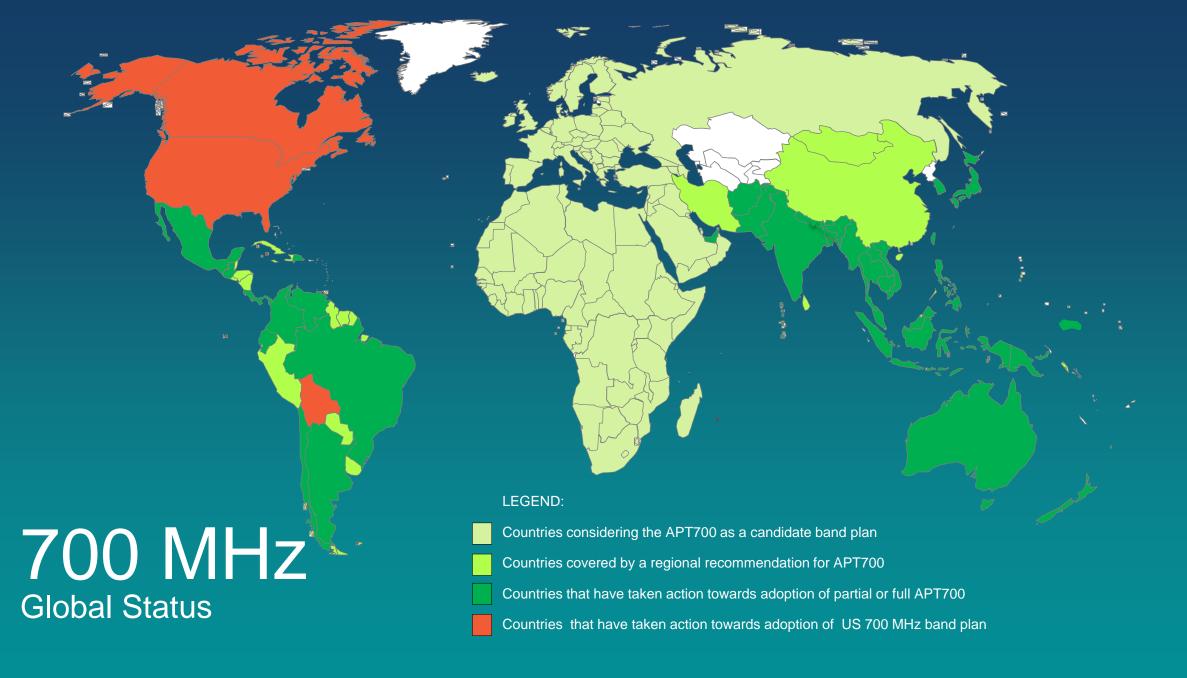




Figure 1: Harmonised FDD Arrangement of 698-806 MHz band

- Assigned to mobile operators: Argentina, Australia, Brazil, Chile, Ecuador, Fiji, Japan, Mexico, New Zealand, Panama, Papua New Guinea, Taiwan
- 8 commercial networks launched: Optus, Telstra, Vodafone NZ, Spark NZ, FarEasTone, Taiwan Mobile, Asia Pacific Telecom, Digicel
- Robust and growing ecosystem: 76 devices available from Apple,
 HTC LG Samsung Sony Alcatel ZTF Huawei Motorola



Source: Qualcomm, Jan. 2014.

Medium Term Licensed Mobile Broadband Spectrum Resource ITU World Radio Conference 2015: Agenda Item 1.1

"to consider additional spectrum allocations to the mobile service on a primary basis and identification of additional frequency bands for International Mobile Telecommunications (IMT) and related regulatory provisions, to facilitate the development of terrestrial mobile broadband applications, in accordance with Resolution 233 (WRC-12);"

Report ITU-R M.2290 estimates 1340 – 1960 MHz to meet demand in 2020 Mobile proponents favor consideration of sub-700 MHz, 1.5 GHz, 2.7 – 2.9 GHz and 3.5 GHz

APG2015 Outcomes

PACP for IMT identification: 1427-1452 and 1492-1518 MHz - ONLY 51 MHz

No PACP: 1452-1492 MHz

PACP for No Change: 470-694 MHz and 2.7-2.9, 3.4-3.6, 3.6-3.8 and 3.8-4.2 GHz*

* Countries can add their name to footnote 5.432A & 5.433A

Recommendation

Allow nations the flexibility to provide IMT spectrum access to meet future needs

Support frequency identifications for IMT by PACP or mutli-country proposals

Longer Term Licensed Mobile Broadband Spectrum Resource ITU World Radio Conference 2015 – Agenda for WRC-19

ITU-R Developments

- Recommendation ITU-R M.[IMT.VISION]
- Report ITU-R M.[IMT.ABOVE 6 GHz]
- work plan, timeline, process and required deliverables for the IMT-2020 development
- Resolution ITU R [IMT.PRINCIPLES]

APG2015 Outcome

1.1 to consider identification of frequency bands for IMT including possible additional allocations to the mobile service on a primary basis in accordance with Resolution [ASP-B10- IMT_ABOVE_6GHz]

Recommendation

Support the development of advanced mobile solutions

Enable suitable spectrum access when it is needed

Support the APT PACP for a WRC-19 agenda item

Summary of Actions

- Harmonize spectrum usage on a regional basis to drive down device cost.
- Leverage established 3G and 4G LTE technology ecosystems
- Establish a spectrum release roadmap for the immediate, medium and long term by:
 - Releasing spectrum to support 3G and 4G LTE technology
 - especially: 1800 MHz, 2300 MHz, 2600 MHz, 700 MHz
 - Support for the identification of new bands for IMT at WRC-15
 - Support a agenda item for IMT spectrum at WRC-19
- Continue to seek industry stakeholder views

Thank you

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